

## Product Manager

Payload Technologies is a highly disruptive and transformational technology company focused on driving efficiencies through data driven decisions.

We are looking for a new Product Manager to add to the team who will drive product strategy and execution, translating customer needs and opportunities into a compelling roadmap and working cross-functionally to deliver impactful solutions for Payload's customers.

### Day to day responsibilities include:

- Collect and analyze feedback from end-users, stakeholders and others to shape requirements, features and products
- Define and deliver a compelling roadmap based on customer needs and strategic Opportunities.
- Coordinate with Lead Developer to develop a combined technology and product roadmap for Development to execute on.
- Manage all life-cycle stages for a product from ideation through to completion.
- Share best practices with the team and support the organization in ensuring processes and ideations are followed.

### Qualifications

- 4+ years professional experience managing software products from inception through launch and iteration.
- Hands on: Willing to roll-up their sleeves and get the work done.
- Demonstrated ability to develop a roadmap and thoughtfully breaks down projects to MVPs to maximize customer value with the least amount of work; conducts market research to back up ideations and processes.
- Strong ability to communicate openly and transparently, collaborates with teammates and customers to deliver high quality results.
- Speaks and writes with clarity; welcomes opportunities to speak at conferences and writes articles for various publications.
- Demonstrates a growth mindset and leads with curiosity and is open to feedback.
- Ability to empathize with users and understand their perspective.
- Proven ability to communicate with and manage multiple stakeholders.

### Additional Assets

- Knowledge of logistics in the oil and gas industry.
- Understanding of how to implement and analyze A/B tests.
- Working knowledge of SQL and an ability to query and analyze data independently.

- Education in a quantitative analytical field such as engineering, business, or mathematics.

### **What we value at Payload**

- Our differences make us stronger.
- We are firm on principle and flexible on method.
- We believe innovation means always being prepared to adapt.
- Our care factor is our cornerstone.

### **Why Payload?**

An excellent opportunity to learn and grow, an opportunity to put your stamp on an exciting product with the oil and gas industry, a competitive compensation package, a fabulous and driven team to work alongside and an opportunity to be creative and innovative.

We thank all candidates that apply for the role but only those deemed qualified for an interview by the hiring manager will be contacted.